# Financial Statements August 31, 2018 and 2017 Aberdeen Family Y

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## **Independent Auditor's Report**

To the Board of Directors Aberdeen Family Y Aberdeen, South Dakota

## **Report on the Financial Statements**

We have audited the accompanying financial statements of the Aberdeen Family Y (a nonprofit organization), which comprise the statements of financial position as of August 31, 2018 and 2017, and the related statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

## **Basis for Qualified Opinion**

As more fully described in Note 3 to the financial statements, the Aberdeen Family Y has elected to report the Aberdeen Y Foundation using the equity method. In our opinion, accounting principles generally accepted in the United States of America require the presentation of consolidated financial statements. If the accounts of the Aberdeen Y Foundation had been consolidated with those of the Aberdeen Family Y, the change in interest in the Aberdeen Family Y Foundation currently recorded on the statements of activities and changes in net assets would be recorded instead as investment income within revenues and other support, and the interest in net assets of Aberdeen Family Y Foundation on the statements of financial position would instead be recorded as cash and investments, with additional disclosures related to investments required. The effect of this departure is the total assets, liabilities and net assets of the Aberdeen Family Y would not have changed, revenues would have increased by \$80,654 and \$143,755, expenses would have increased by \$10,352 and \$9,422, and change in interest in Aberdeen Family Y Foundation would have decreased by \$70,302 and \$134,333 for the years ended August 31, 2018 and 2017, respectively.

# **Qualified Opinion**

In our opinion, except for the effects of not consolidating all entities in which there is an economic interest and control, as explained in the Basis for Qualified Opinion paragraph, the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of Aberdeen Family Y as of August 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Aberdeen, South Dakota

Ed Sailly LLP

December 20, 2018

	2018	2017
Assets		
Current Assets		
Cash	\$ 1,057,888	\$ 1,127,348
Cash - board designated maintenance reserve	409,500	409,500
Accounts receivable, net of allowance for doubtful	21.710	26.254
accounts of \$4,650 in 2018 and \$20,695 in 2017 Contributions receivable, current	21,719	36,254
Contributions receivable, current	45,703	124,359
Total current assets	1,534,810	1,697,461
Property and Equipment		
Land	251,311	379,966
Buildings and improvements	16,273,042	15,882,675
Furniture, equipment and vehicles	1,808,055	1,951,823
	18,332,408	18,214,464
Accumulated depreciation	(5,064,397)	(4,521,582)
Net property and equipment	13,268,011	13,692,882
Other Assets		
Contributions receivable, noncurrent	51,931	37,153
Investments	239,856	192,333
Interest in net assets of Aberdeen Family Y Foundation	1,097,794	1,027,492
Total other assets	1,389,581	1,256,978
	\$ 16,192,402	\$ 16,647,321

	2018	2017
Liabilities and Net Assets		
Current Liabilities		
Current portion of note payable	\$ 416,634	\$ 102,620
Accounts payable	64,902	85,602
Customer credits	17,814	15,378
Accrued expenses	100,176	104,615
Deferred memberships	62,950	61,156
Total current liabilities	662,476	369,371
Long-Term Debt		
Note payable		422,989
Net Assets		
Unrestricted:		
Undesignated	13,991,527	14,392,609
Board designated for building repairs and maintenance	409,500	409,500
Total unrestricted	14,401,027	14,802,109
Temporarily restricted	1,128,899	1,052,852
Total net assets	15,529,926	15,854,961
	\$ 16,192,402	\$ 16,647,321

	2018			2017			
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total	
Revenues, Support, and Gains							
Contributions	\$ 6,187	\$ 126	\$ 6,313	\$ 45,049	\$ 630	\$ 45,679	
Grants	168,598	27,068	195,666	126,714	22,012	148,726	
United Way	125,000	-	125,000	125,000	-	125,000	
Memberships	1,395,248	-	1,395,248	1,424,456	-	1,424,456	
Fundraising	115,175	3,911	119,086	92,831	2,720	95,551	
Fees, rentals and sales	460,121	-	460,121	485,329	-	485,329	
Child care	2,016,573	-	2,016,573	2,046,662	-	2,046,662	
Net investment return	14,475	-	14,475	13,013	-	13,013	
Interest income	7,974	-	7,974	5,770	-	5,770	
Gain on sale of property and equipment	-	-	-	1,600	-	1,600	
Miscellaneous income	1,388	-	1,388	830	-	830	
Net assets released from restrictions for:							
Prior year grant funds used in current year							
for intended purpose or period	25,360	(25,360)		51,431	(51,431)		
Total revenues and other support	4,336,099	5,745	4,341,844	4,418,685	(26,069)	4,392,616	
Expenses and Losses							
Programs:							
Wellness Center	434,074	-	434,074	420,291	-	420,291	
Youth	349,452	-	349,452	372,762	-	372,762	
Fitness	505,395	-	505,395	469,877	-	469,877	
Camp Dream Makers	20,969	-	20,969	20,607	-	20,607	
Youth Development Center	1,618,629	-	1,618,629	1,655,771	-	1,655,771	
Aquatics	423,237	-	423,237	407,176	-	407,176	
After the Bell	426,566	-	426,566	429,144	-	429,144	
Imagination Library	23,717	-	23,717	19,813	-	19,813	
Mentor	46,116	-	46,116	58,426	-	58,426	
Group Mentor	16,297	-	16,297	18,979	-	18,979	
CrossFit	284,132		284,132	238,768		238,768	
Total programs	4,148,584		4,148,584	4,111,614		4,111,614	

See Notes to Financial Statements 5

		2018			2017	
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
Supporting Services: Administration Marketing Member Services Special Services	395,852 61,165 110,182 21,398	- - - -	395,852 61,165 110,182 21,398	455,205 72,995 117,817 19,344	- - - -	455,205 72,995 117,817 19,344
Total supporting services	588,597		588,597	665,361		665,361
Total expenses	4,737,181		4,737,181	4,776,975		4,776,975
Change in Interest in Aberdeen Family Y Foundation		70,302	70,302		134,333	134,333
Change in Net Assets	(401,082)	76,047	(325,035)	(358,290)	108,264	(250,026)
Net Assets, Beginning of Year	14,802,109	1,052,852	15,854,961	15,160,399	944,588	16,104,987
Net Assets, Ending	\$ 14,401,027	\$ 1,128,899	\$ 15,529,926	\$ 14,802,109	\$ 1,052,852	\$ 15,854,961

See Notes to Financial Statements

		2018	2017	
Operating Activities				
Change in net assets	\$	(325,035)	\$	(250,026)
Adjustments to reconcile change in net cash from	Ψ	(323,033)	Ψ	(230,020)
operating activities:				
Depreciation		542,815		546,700
Net investment gain		(47,523)		(13,013)
Gain on sale of property and equipment		-		(1,600)
Change in interest in Aberdeen Family Y Foundation		(70,302)		(134,333)
Forgiveness of receivable from Aberdeen Family Y Foundation		-		49,471
Changes in assets and liabilities:				- , .
Accounts receivable		14,535		(1,030)
Contributions receivable		63,878		179,400
Accounts payable		(20,700)		22,171
Customer credits		2,436		(4,372)
Accrued expenses		(4,439)		4,696
Deferred memberships		1,794		(15,468)
Cash from Operating Activities		157,459		382,596
Investing Activities				
Proceeds from sale of property and equipment		_		1,600
Purchase of property and equipment		(117,944)		(132,083)
		( ' )- /		( - ))
Cash used for Investing Activities		(117,944)		(130,483)
Financing Activities				
Principal payments on notes		(108,975)		(211,539)
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Cash used for Financing Activities		(108,975)		(211,539)
Net Change in Cash		(69,460)		40,574
Cash Beginning of Year		1,536,848		1,496,274
Cash End of Year	\$	1,467,388	\$	1,536,848
Supplemental Disclosures of Cash Flow Information Cash paid during the year for interest	\$	14,625	\$	21,127

# Note 1 - Principal Activity and Significant Accounting Policies

## **Principal Business Activity**

The Aberdeen Family Y (Organization) is a non-profit organization which serves the Aberdeen community through recreation and fitness activities and child care. It is affiliated with YMCA-USA and is a United Way Agency. The Organization's revenues are derived primarily from grants, donor contributions, membership fees, childcare fees, and rental, sales and other program fees. The financial statements of the Organization include the net assets of the Aberdeen Family Y Foundation, whose sole purpose is to benefit the Aberdeen Family Y.

## **Financial Statement Presentation**

The Organization is required to report information regarding its financial position and activities according to three classes of net assets: permanently restricted net assets, temporarily restricted net assets, and unrestricted net assets.

- Permanently Restricted Net Assets Permanently restricted net assets account for revenues which are required to be held in perpetuity.
- Temporarily Restricted Net Assets Temporarily restricted net assets account for resources which are restricted for specific purposes by a donor, grantor, or other outside party.
- Unrestricted Net Assets Unrestricted net assets account for fund raising proceeds, contributions
  received from businesses, individual donations, and program fees. Unrestricted net assets are used as
  directed by the Board of Directors.

The Organization reports contributions restricted by donors as increases in unrestricted net assets if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

#### **Concentration of Credit Risk**

The Organization's membership revenues are primarily derived from residents in and around the Aberdeen area. Additionally, 94% of outstanding contributions receivable are from one donor at August 31, 2018 and 91% are from three donors at August 31, 2017, all from in and around the Aberdeen area.

## **Cash and Cash Equivalents**

For the purposes of the statements of cash flows, the Organization considers all cash on hand, checking and savings accounts, and certificates of deposit (as early redemption costs would be insignificant) to be cash equivalents. The Organization maintains cash balances with local financial institutions, which may at times exceed the \$250,000 coverage by the U.S. Federal Deposit Insurance Company (FDIC).

At August 31, 2018 and 2017, the Board of Directors has designated \$409,500 of cash equivalents to be used for future repairs and replacements of the facility.

#### **Contributions Receivable**

The Organization records unconditional promises to give as revenue and contributions receivable. These amounts are initially recorded and subsequently carried at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset.

#### **Receivables and Credit Policies**

Accounts receivables represent customer obligations of the Early Learning and Uproar Programs. At the discretion of management, 10% service charges may accrue on the first of each month for active accounts past due. Accounts remain active while regular monthly payments are being made. After a period of 90 days with no payment or at the time when management has determined that an account is uncollectible, the account is considered delinquent and sent for collection, at which time service charges cease to accrue. Receivables with balances due greater than 90 days at August 31, 2018 and 2017 total \$3,194 and \$14,106, respectively. Accounts receivable are written off when deemed uncollectible. The allowance for doubtful accounts at August 31, 2018 and 2017 was \$4,650 and \$20,695, respectively.

#### **Investments**

The Organization records investments in marketable equity securities with readily determinable market values at their fair value. Net investment return is reported in the statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less investment management and custodial fees.

Gains and losses and investment income derived from investments are accounted for as unrestricted, temporarily restricted or permanently restricted based on restrictions, if any, imposed by the donors. All of the Organization's investments, other than the Interest in Net Assets of the Aberdeen Family Y Foundation, were unrestricted for the years ended August 31, 2018 and 2017.

## **Property and Equipment**

It is the Organization's policy to capitalize property and equipment over \$2,500. Assets are recorded at their acquisition costs; donated property and equipment is valued at its estimated fair value on the date received. The assets are depreciated straight line over their estimated useful lives based on the following estimated useful lives:

Buildings and improvements 5-49 years Furniture, equipment and vehicles 5-10 years

The Organization reviews the carrying value of property and equipment for impairment whenever events and circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. In cases where undiscounted expected future cash flows are less than the carrying value, an impairment loss is recognized equal to an amount by which the carrying value exceeds the fair value of assets. The factors considered by management in performing this assessment include current operating results, trends and prospects, the manner in which the property is used, and the effects of obsolescence, demand, competition, and other economic factors. Based on this assessment, there was no impairment at August 31, 2018 and 2017.

## **Deferred Memberships**

Income from membership dues of the Organization are deferred and recognized over the periods to which the dues relate.

#### **Donated Materials and Services**

Donated materials and equipment are reflected as contributed in the accompanying statements at their estimated values at the date of receipt. Amounts have not been reflected in the statements for most donated services since no objective basis is available to measure the value of such services; however, a substantial number of volunteers have donated significant amounts of time.

# **Revenue and Revenue Recognition**

Revenue is recognized when earned. Program service fees and payments under cost-reimbursable contracts received in advance are deferred to the applicable period in which the related services are performed or expenditures are incurred, respectively. Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

## Advertising

The Organization follows the policy of charging costs of advertising to expenses as incurred. Total advertising costs for the years ended August 31, 2018 and 2017 were \$38,606 and \$29,895, respectively.

#### **Income Taxes**

The Organization is organized as a South Dakota nonprofit corporation and has been recognized by the Internal Revenue Service (IRS) as exempt from federal income taxes under Section 501(a) of the Internal Revenue Code as organizations described in Section 501(c)(3), qualify for the charitable contribution deduction under Section 170(b)(1)(A)(vi) and (viii), and has been determined not to be private foundations under Sections 509(a)(1) and (3), respectively. The Organization is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the Organization is subject to income tax on net income that is derived from business activities that are unrelated to their exempt purposes. The Organization has determined it is not subject to unrelated business income tax and has not filed an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS.

The Organization believes that it has appropriate support for any tax positions taken affecting its annual filing requirements and, as such, does not have any uncertain tax positions that are material to the financial statements. The Organization would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred.

## **Functional Allocation of Expenses**

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## **Subsequent Events**

The Organization has evaluated subsequent events through December 20, 2018, the date which the financial statements were available to be issued.

#### **Note 2 - Contributions Receivable**

Donors to the Organization have made unconditional promises for the construction of a new youth development center. These unconditional promises to give (contributions receivable) are measured at fair value.

Unconditional contributions receivable are estimated to be collected as follows at August 31, 2018 and 2017:

	2018	2017
Within one year In one to five years	\$ 46,165 60,000 106,165	\$ 125,615 40,000 165,615
Less adjustment to fair value	(8,531)	(4,103)
	\$ 97,634	\$ 161,512

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# **Note 3 - Interest in Aberdeen Family Y Foundation**

The Aberdeen Family Y Foundation (Foundation) was established to provide support for the Organization. The Board of Directors of the Organization also serves as the Board for the Foundation. The investment is reported in the financial statements on the equity method, whereby, the interest in the net assets are reported on the Organization's statements of financial position and the change in the interest in the net assets is reported on the statement of activities and changes in net assets. A summary of the Foundation's financial data is as follows:

	2018	2017
Total assets	\$ 1,097,794	\$ 1,027,492
Net assets	\$ 1,097,794	\$ 1,027,492
Investment and contribution income Expenses Forgiveness of Foundation liability to the Aberdeen Y	\$ 80,654 (10,352)	\$ 94,284 (9,422) 49,471
Change in net assets	\$ 70,302	\$ 134,333

# Note 4 - Leasing Activity

The Organization leases equipment and other space for programs under various operating leases. These leases expire at various dates through 2021. Future minimum lease payments under the terms of these leases are as follows:

Years Ending August 31:	Operating Leases
2019 2020 2021	\$ 12,514 11,986 4,882
Total minimum lease payments	\$ 29,382

# Note 5 - Long-Term Debt

The Organization has a long-term fixed rate note payable with an interest rate of 3.5% and monthly payments of \$10,300, maturing on April 5, 2019. The note is secured by all inventory, equipment, receivables and deposit accounts of the Organization. The outstanding balance on the note payable was \$416,634 and \$525,609 at August 31, 2018 and 2017, respectively.

The following is a schedule of principal payments for the years ending August 31:

\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,634\\ \\$\\ 416,6

#### Note 6 - Pension Plan

The Organization participates in the YMCA Retirement Fund, which is operated for the purpose of providing retirement benefits for employees of YMCA organizations throughout the United States. The plan is a defined contribution plan covering all eligible employees who choose to participate. Eligible employees are those who work at least 1,000 hours per year, are 21 years of age or older and have been employed at the Organization for at least two years. The Organization contributes both the employee and employers share and costs are determined as 8% of each covered employee's salary. Contributions to the plan for the years ended August 31, 2018 and 2017 amounted to \$80,135 and \$91,918, respectively.

# **Note 7 - Related Party Transactions**

The Organization purchased various food, groceries, and supplies from a business in which a member of key management is also a member of the Board of Directors of the Organization. These purchases amounted to \$11,059 and \$17,321, for the years ended August 31, 2018 and 2017, respectively.

The Aberdeen Family Y has contributions receivable as of August 31, 2018 and 2017 of \$0 and \$25,000, respectively, from members of its Board of Directors and their affiliated organizations.

## **Note 8 - Commitment**

The Organization has committed to purchase and install a new HVAC unit in the aquatics center for \$333,270 which will be financed through operations.

# **Note 9 - Temporarily Restricted Net Assets**

Temporarily restricted net assets, which include unconditional pledges receivable, contributions received and other assets received that are restricted for particular purposes or time periods, consist of the following:

	2018		 2017
Interest in net assets of Aberdeen Family Y Foundation Grants and donations not yet spent for intended use	\$	1,097,794	\$ 1,027,492
(Mentoring Program)		31,105	 25,360
	\$	1,128,899	\$ 1,052,852

Net assets released from restriction for the mentoring program during the years ending August 31, 2018 and 2017 were \$25,360 and \$51,431, respectively.

## Note 10 - Fair Value Measurements and Disclosures

The Organization reports certain assets at fair value in the financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that we can access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 – Unobservable inputs for the asset or liability. In these situations, we develop inputs using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset or liability. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to our assessment of the quality, risk or liquidity profile of the asset or liability.

A portion of our investment assets are classified within Level 1 because they are comprised of open-end mutual funds with readily determinable fair values based on daily redemption values. The Organization also invests in corporate bonds in which fair value is recorded as reported by the trustee which obtains the fair value for these investments from pricing agencies and are classified within Level 2. The fair values of contributions receivable are discounted to present value using a risk-adjusted rate determined by management to reflect the risks market participants would consider in determining the discount rate. These are considered to be Level 3 measurements. The following table presents assets measured at fair value on a recurring basis at August 31, 2018 and 2017:

	Fair Value Measurements at August 31, 2018							
		Level 1	I	Level 2	]	Level 3		Total
Assets Operating investments Cash and money markets (at cost) Equity mutual funds Bond mutual funds	\$	92,430 80,359	\$	- - -	\$	- - -	\$	8,171 92,430 80,359
Preferred stock Corporate stock Corporate bonds		5,000 3,704		50,192		- - -		5,000 3,704 50,192
Total operating investments		181,493		50,192		-		239,856
Contributions receivable						97,634		97,634
	\$	181,493	\$	50,192	\$	97,634	\$	337,490
		F	air Valu	ie Measureme	ents at A	August 31, 20	17	
		Level 1	I	Level 2	]	Level 3		Total
Assets Operating investments								
Cash and money markets (at cost) Equity mutual funds Bond mutual funds Preferred stock Corporate stock Corporate bonds	\$	73,843 51,988 5,000 3,704	\$	52,106	\$	- - - -	\$	5,692 73,843 51,988 5,000 3,704 52,106
Total operating investments		134,535		52,106		-		192,333
Contributions receivable						161,512		161,512
	\$	134,535	\$	52,106	\$	161,512	\$	353,845

Below is a reconciliation of the beginning and ending balance of assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the years ended August 31, 2018 and 2017:

	2018		2017	
Balance, beginning of year Payments received in current year Change in discount to adjust to fair value	\$	161,512 (59,450) (4,428)	\$	340,912 (185,695) 6,295
	\$	97,634	\$	161,512

# Supplementary Information August 31, 2018 and 2017 Aberdeen Family Y



## **Independent Auditor's Report on Supplementary Information**

To the Board of Directors Aberdeen Family Y Aberdeen, South Dakota

We have audited the financial statements of the Aberdeen Family Y as of and for the years ended August 31, 2018 and 2017, and our report thereon dated December 20, 2018, which expressed a qualified opinion on those financial statements, appears on pages 1 and 2. Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information on page 17 is presented for the purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Aberdeen, South Dakota

Esde Saelly LLP

December 20, 2018

		2018		2017
Salaries and Wages	\$	2,487,183	\$	2,461,576
Payroll Taxes	•	179,394	•	179,308
Employee Benefits		247,218		243,192
Professional Fees		21,620		39,285
Computer		63,763		55,172
Office Supplies		24,555		26,514
Program and Operating Supplies		178,639		199,912
Fundraising Costs - Other than YDC		3,406		2,358
Telephone		14,747		17,292
Postage		4,422		3,732
Utilities		295,072		275,155
Insurance		78,354		80,766
Repairs and Maintenance		293,414		228,945
Advertising and Promotion		38,606		29,895
Conferences and Training		5,554		22,140
National Support		64,256		96,384
Food - Youth Development Center		71,810		73,896
Vehicle Repairs and Maintenance		9,848		10,358
Lease Expenses		9,684		9,423
Dues, Special Fees and Assessments		2,242		1,860
Administrative Expenses		757		1,216
Travel Expenses		10,113		30,208
Depreciation		542,815		546,700
Interest Expenses		14,625		21,127
Bad Debt Expenses		4,154		4,948
Merchandise Sales Expenses		19,926		18,950
Forgiveness of Receivable from Aberdeen Family Y Foundation		-		49,471
Miscellaneous Expenses		51,004		47,192
	\$	4,737,181	\$	4,776,975